

Rate Card & Curriculum Vitae – 2024



Patrick Russell

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Rate Card:

Mediation Rates:

- 2 Party Case: \$225 per party per hour
- 3 Party Case: \$175 per party per hour
- 4+ Party Case: \$150 per party per hour

Minimum Fees:

- Half Day – 3 hours, or the amount of time reserved if more than 3 hours
- Full Day – 6 hours, or the amount of time reserved if more than 6 hours

The mediation fee is calculated based on your Mediator's hourly billing rate as detailed above including any pre-mediation preparation time and post-mediation follow-up time spent on the matter. Note: we do not charge any administrative, scheduling, or rescheduling fees. In exchange we ask that you please respect our time and the cancellation policy below.

MEDIATION CANCELLATION POLICY

If you need to cancel or reschedule, our office must be notified via email prior to the date and time indicated in your confirmation email for that particular mediation or arbitration in order to avoid the minimum fee.

Please note that for us to remain neutral, it is our policy to bill all parties equally for their portion of our minimum fees regardless of which party cancels a session or why it was canceled, even if it is being rescheduled, has settled, or one side is still willing to move forward.

Practice Areas:

- Business Litigation
- Commercial Litigation
- Construction Law
- Non-Binding Arbitration
- First Party Property
- Insurance Coverage
- Personal Injury
- Premises Liability
- Condo & HOA Disputes

Biographical Info:

Patrick has been a Florida Supreme Court Certified Civil Circuit Court Mediator since 2009 and has been practicing law since 1994. Before joining Salmon & Dulberg as a full-time mediator, he was a Trial Partner at Lydecker | Diaz, where he also created and led the firm's first statewide Mediation Division. Additionally, Patrick managed his own law firm for almost twenty years and also worked with The Florida Bar as an ethics trial lawyer.

Patrick's diverse legal experience includes insurance law and first-party property claims, high-exposure personal injury claims, premises liability, business disputes and commercial litigation, fraud, real estate and condominiums, and ethics and professional responsibility.

Patrick is an active leader with The Florida Bar, where he serves on the Executive Council for the Alternative Dispute Resolution Section and is a member of the Governmental Public Policy and Advocacy Committee. Patrick is the past Chair of the Alternative Dispute Resolution Section (2021-2022) and was honored to lead and organize the "Be Well Stay Well" Health and Wellness Series for The Florida Bar, a highly successful six-part health and wellness program for Florida lawyers.

Health and wellness are important issues for Patrick, professionally and personally. Personally, Patrick has sought to honor the memory of our combat veterans and to bring greater awareness to the effects of combat trauma by conducting oral history interviews of veterans through his non-profit organization, the Making History Project.

Many litigators leave behind a legacy of conflict. Throughout his career, Patrick takes pride in the fact that he has maintained mutual respect with opposing counsel, many of whom are now friends and clients. With consistency, honesty, and respect as his guiding principles, Patrick prides himself on having a reputation as a relationship-builder.

Patrick regularly presents for continuing legal education programs on the topics of dispute resolution, mediation, and negotiation to help lawyers obtain better outcomes for their cases. Likewise, Patrick regularly updates his blog with articles and tips on enhancing and improving negotiation and mediation outcomes. Of particular interest are the roles of neuroscience, psychology, risk assessment, and valuation in negotiation.

Given his extensive experience as both a Plaintiff and Defense lawyer, Patrick understands the needs and pressures from both sides that surface during a case, which provides an enhanced perspective for conflict resolution as a mediator. Patrick's mediation strategies rest on a powerful foundation of tactical thinking, ethics, and professionalism. He uses a thoughtful and integrated approach to problem-solving by fostering an environment that promotes collaboration, information sharing, and meaningful discussions between the parties. His mediation goal is to unleash peace for less conflict and more resolution.

**Certifications &
Education:**

CERTIFICATIONS

- Florida Supreme Court Certified Circuit Court Mediator
- Florida Supreme Court Certified County Mediator
- Florida Bar Trial Lawyers Section
- Member, Florida Academy of Professional Mediators
- Windstorm Insurance Network Umpire

EDUCATION

- University of Miami School of Law, Juris Doctor, 1993
- Marquette University, Bachelor of Arts, Cum Laude, 1990

**Memberships &
Recognitions:**

- Member, The Florida Bar
- Florida Supreme Court Certified Circuit Civil Mediator
- Chair: The Florida Bar Alternative Dispute Resolution Section (2021)
- Florida Supreme Court Certified County Mediator (since 2021)

- WIND Certified Umpire for the appraisal of insurance claims
- Secretary: The Florida Bar Alternative Dispute Resolution Section (2019)
- Executive Council: The Florida Bar Alternative Dispute Resolution Section (2019 – present)
- Chair of the Health & Wellness Committee: The Florida Bar Alternative Dispute Resolution Section (2018 – present)
- Member, The Florida Bar Trial Lawyers Section
- Member, Miami-Dade County Bar Association
- Member, Broward County Bar Association
- Florida Academy of Professional Mediators
- Director for the Making History Project, a non-profit oral history project that preserves the experiences of combat veterans and studies the impact that combat trauma can have on military service members.
- Member, Windstorm Insurance Network
- Former Member, Florida Grievance Committee, 11th Circuit
- Former Partner, Lydecker | Diaz
- Former Ethics Trial Lawyer, The Florida Bar
- Founding Lawyer, Russell | Law

